

VÍVOMOVE® SPORT HYBRID SMARTWATCH

.

NEW PRODUCT ANNOUNCEMENT

OVERVIEW | FEATURES | COMPARISON | CONFIGURATIONS SPECIFICATIONS | MERCHANDISING | COMPATIBILITY

> MARKETING MEMO Jan. 4, 2022

.

MARKETING MEMO VÍVOMOVE[®] SPORT HYBRID SMARTWATCH

NEW PRODUCT ANNOUNCEMENT



PRODUCT OVERVIEW:

vívomove Sport is more than stylish. This hybrid smartwatch combines timeless analog looks with smart features, such as text messages from your paired smartphone delivered right to your wrist. Real watch hands move to reveal a hidden touchscreen display. Live better with a full suite of health and wellness tools, including Body Battery[™] energy monitoring, advanced sleep monitoring and more¹. You can even track the distance and pace for outdoor walks and runs by connecting to the GPS on your smartphone. Get up to 5 days of battery life on a single charge — and up to an additional day in watch mode — so your watch can keep up with your busy life.











GARMIN



GARMIN

| KEY F | KEY FEATURES: | | | | | | |
|-------|--------------------------------------|---|--|--|--|--|--|
| | TRADITIONAL ANALOG LOOK | Hybrid smartwatch with timeless analog look and smart features | | | | | |
| | HIDDEN TOUCHSCREEN DISPLAY | Hidden touchscreen display reacts to your movements and is visible only when you need it | | | | | |
| | SMART NOTIFICATIONS | Stay connected with smart notifications for incoming calls, text messages, calendar view and more when paired with your compatible smartphone | | | | | |
| | ALL-DAY HEALTH MONITORING | Know your body better with extensive health monitoring features, including Body Battery™ energy levels, Pulse Ox ² , advanced sleep monitoring, stress tracking, women's health tracking and more ¹ | | | | | |
| | CONNECTED GPS | Connects with your compatible smartphone's GPS to track outdoor walk or run activities; includes additional activity profiles such as yoga, strength, cardio and more | | | | | |
| NEW | SAFETY AND TRACKING | Safety and tracking features include incident detection (during outdoor walks, runs and bike rides) and Assistance, both of which send your live location to emergency contacts ³ | | | | | |
| | BUILT-IN SPORTS APPS | Comes with preloaded sports apps, including walking, running, pool swimming, yoga, Pilates, cardio and more; this watch can help you track all the ways you move | | | | | |
| | QUICK RELEASE 20 COMPATIBLE BANDS | Effortlessly change your look with 20 mm industry standard quick release watch bands | | | | | |
| | BATTERY LIFE | Battery life: up to 5 days in smart mode and up to one additional day in watch mode (hands tell time only) | | | | | |



3 of 8

MARKETING MEMO VÍVOMOVE® SPORT HYBRID SMARTWATCH

NEW PRODUCT ANNOUNCEMENT

| PRODUCT | | | | | |
|--|---|--|------------------|--|--|
| COMPARISON: | vívomove Sport | vívomove 3/ vívomove 3S | Lily™ | | |
| | | | | | |
| | Wellness Featur | res | | | |
| Body Battery™ energy monitoring | • | ٠ | • | | |
| Pulse Ox ² sensor | • | • | • | | |
| Wrist-based heart rate ¹ | • | • | • | | |
| Respiration tracking | • | • | • | | |
| Hydration tracking | • | • | • | | |
| Women's health tracking | • | • | • | | |
| All-day stress tracking | • | • | • | | |
| Advanced sleep | • | • | • | | |
| Fitness Features | | | | | |
| V02 max | • | • | • | | |
| Fitness age | • | • | • | | |
| Connected GPS | • | • | • | | |
| Floors climbed | | • | | | |
| Sports apps | 14 | 14 | 13 | | |
| Sa | fety and Tracking (new to all vívo | omove smartwatches) ³ | | | |
| Incident detection | • | • | | | |
| Assistance | • | • | • | | |
| | Connected Featu | res ³ | | | |
| Smart notifications while connected to compatible smartphone | • | • | • | | |
| Text response (Android™ device only) | • | • | • | | |
| Calendar | • | • | • | | |
| | Specs | | | | |
| Display type | OLED | OLED | TFT LCD | | |
| Display resolution | 154 x 72 pixels | 132 x 64 pixels | 240 X 201 pixels | | |
| Battery life - smartwatch mode | Up to 5 days (smartwatch mode) Up to 1 additional day (watch mode) | Up to 5 days (smartwatch mode) Up to 1 additional week (watch mode) | Up to 5 days | | |



 \sim

MARKETING MEMO VÍVOMOVE[®] SPORT HYBRID SMARTWATCH

NEW PRODUCT ANNOUNCEMENT

SCHEDULE B: 8517620050

HTS: 8517.62.0090

PRODUCT CONFIGURATIONS:

AVAILABLE INCLUDES COUNTRY OF ORIGIN Made in Taiwan. Cable made in January 2022 vívomove Sport, charging/data cable, documentation Taiwan, Myanmar or China. DESCRIPTION SKU UPC MRP (USD) MRP (CAD) Black Case and Silicone Band 010-02566-00 753759274498 \$179.99 \$229.99 with Slate Accents AVAILABLE INCLUDES COUNTRY OF ORIGIN Made in Taiwan. Cable made in Taiwan, January 2022 vívomove Sport, charging/data cable, documentation Myanmar or China. DESCRIPTION SKU UPC MRP (USD) MRP (CAD) Ivory Case and Silicone Band 010-02566-01 753759285593 \$179.99 \$229.99 with Peach Gold Accents AVAILABLE INCLUDES COUNTRY OF ORIGIN Made in Taiwan. Cable made in Taiwan, January 2022 vívomove Sport, charging/data cable, documentation Myanmar or China. DESCRIPTION UPC SKU MRP (USD) MRP (CAD) Cocoa Case and Silicone Band 010-02566-02 753759285609 \$179.99 \$229.99 with Peach Gold Accents AVAILABLE INCLUDES COUNTRY OF ORIGIN Made in Taiwan. Cable made in Taiwan, vívomove Sport, charging/data cable, documentation January 2022 Myanmar or China DESCRIPTION SKU UPC MRP (USD) MRP (CAD) Cool Mint Case and Silicone 010-02566-03 753759285616 \$179.99 \$229.99 Band with Silver Accents

PHYSICAL SPECIFICATIONS:

| Unit dimensions (WxHxD): | 1.6" x 1.6" x 0.4" (40 x 40 x 11.0 mm) | Lens material: | Chemically strengthened glass | |
|------------------------------|---|---|---|--|
| Display size: | 0.34" x 0.73" (8.6 mm x 18.5 mm) | Water rating: | Swim, 5 ATM | |
| Display resolution (WxH): | 72 x 154 pixels | Battery life: | Smartwatch mode: up to 5 days Watch mode: up to 1 additional day | |
| Display type: | OLED | Bands: | Quick release 20 mm interchangeable | |
| Color display: | No | | | |
| Weight: | Case only: 19.0 g | Band size: | Fits wrists with circumferences of 125-190 mm | |
| - 5 - | With silicone strap: 33.8 g | | Fits wrists with circumferences of 125-218 mm | |
| Battery type: | Internal rechargeable lithium-ion battery | Accessory band size (sold separately): | | |
| | | | | |



MARKETING MEMO VÍVOMOVE[®] SPORT HYBRID SMARTWATCH

NEW PRODUCT ANNOUNCEMENT

PACKAGING SPECIFICATIONS:







| | vívomove Sport | | | |
|--------------------------------------|---|--|--|--|
| Gift box dimensions (WxHxD): | 2.7" x 5.6" x 2.4" (6.9 x 14.1 x 6.2 cm) | | | |
| Gift box weight: | 5.9 oz (168 g) | | | |
| Master carton dimensions (WxHxD): | 14.6" x 11.6" x 11.8" (37.1 x 29.5 x 30.0 cm) | | | |
| Master carton weight: | 18.8 lbs (8.5 kg) | | | |
| Master carton quantity: | 40 | | | |

MERCHANDISING:

DUMMY UNITS

SKU: 010-M2566-00 UPC: 753759287818





SKU: 010-M2566-01 SKU: 010-M2566-02 UPC: 753759287825 UPC: 753759287832

SKU: 010-M2566-03 UPC: 753759287849



ACRYLIC PEDESTAL



This display is designed for small, narrow spaces and should be used inside a glass case. When featuring multiple products, pedestals may be merchandised side by side. Use with a dummy unit and small product card, both ordered separately.

SKU: M00-10769-00 Size: 2.875" W x 2.875" D x 0.709" H

TRAY KIT SYSTEM



This display is great for small spaces and should be used inside a glass case. It displays up to two Garmin dummy units on each tray kit. For larger product assortments, tray kits may be merchandised side by side. Use with dummy units, small product cards, common features product cards, brackets, graphic back panels and trays, all ordered separately.

GRAPHIC BACK PANEL FOR THE TRAY KIT

SKU: M00-00863-00 Size: 7" W x 9" H



This is one panel with artwork shown on both sides.

SMALL TRAY



SKU: M00-00527-00 Size: 7" W x 6" D

ACRYLIC NONPOWERED FREESTANDING DISPLAY WITH WHEELS



This display ships as one full piece with wheels, is nonpowered, great for small narrow spaces and includes a lock and key. These displays are fully customizable and fit a variety of Garmin products. It displays up to 12 Garmin dummy units. Use with dummy units, small product cards, common features product cards and brackets, all ordered separately.

Contact your inside sales rep or order administration representative to place an order for the display if you meet the order requirements.

SKU: **M00-10756-00** Size: **16" W x 15" D x 68.5" H** (approximately) Delivered by FedEx Freight Weight on pallet: **150 Ibs** (approximately) Dimensions on pallet: **48" W x 40" D x 80" H** (approximately)







NEW PRODUCT ANNOUNCEMENT

MERCHANDISING (CONTINUED):

INTERCHANGEABLE MERCHANDISING COMPONENTS THAT CAN BE USED ON THE PEDESTALS, TRAY KITS AND THE ACRYLIC NONPOWERED FREESTANDING DISPLAY:



GARMIN BRANDED GRAY COUNTERTOP/FREESTANDING VIDEO DISPLAY

Order these components to build your Garmin branded gray countertop/freestanding video display: dummy units, brackets, SD[™] card, product card, common features product card and graphic. You can also order these components to update your existing countertop or freestanding display.

Contact your inside sales rep or order administration representative to place an order for the components or full display if you meet the order requirements.

Freestanding display size: 24" W x 60" T x 20" D GARMIN Control of the second second

Countertop display size: 12" W x 17.75" T x 14" D





Final artwork is subject to change from images shown in the merchandising section. For more information on merchandising, please visit the <u>Dealer Resource Center</u>.

PRODUCT COPY:

Product copy for vívomove Sport can be downloaded from the Dealer Resource Center.

COMPATIBLE ACCESSORIES

NEW 20 MM ACCESSORY BANDS:

| DESCRIPTION | SKU | UPC | MSRP (USD) | FITS WRIST | |
|--------------------|--------------|--------------|------------|------------|-----------|
| Ivory Silicone | 010-12924-80 | 753759288495 | \$39.99 | 125–218 mm | CT CT CAN |
| Cocoa Silicone | 010-12924-81 | 753759288501 | \$39.99 | 125–218 mm | |
| Cool Mint Silicone | 010-12924-82 | 753759288518 | \$39.99 | 125–218 mm | |

For additional compatible bands, please visit Garmin.com.



GARMIN

COMPATIBLE ACCESSORIES CONTINUED:

EXISTING 20 MM ACCESSORY BANDS:

| DESCRIPTION | SKU | UPC | MSRP (U | USD) FITS WRIS | ي. ۲ |
|---|--------------|------------|--------------|----------------|-----------|
| Black Silicone | 010-13021-03 | 7537592607 | 743 \$29.9 | 99 125–218 m | nm (III 🔆 |
| Light Sand Silicone with Rose Gold Hardware | 010-12932-12 | 7537592299 | 924 \$29.9 | 99 125–218 n | nm |
| Black Pepper Woven Nylon with Slate Hardware | 010-12924-13 | 7537592436 | 623 \$59.9 | 99 125–190 n | nm |
| White Italian Leather with 24K Gold PVD Hardware | 010-12924-28 | 7537592436 | 685 \$59.9 | 99 125–190 n | nm |
| Silver Milanese | 010-12924-23 | 7537592436 | 661 \$99.9 | 99 125–197 n | nm |
| | | | | | |
| DESCRIPTION | | SKU | UPC | MSRP (USD) | |
| Charging/Data Cable | 010- | -12983-00 | 753759254445 | \$24.99 | |

¹See Garmin.com/ataccuracy

²This is not a medical device and is not intended for use in the diagnosis or monitoring of any medical condition; see <u>Garmin.com/ataccuracy</u>. Pulse Ox not available in all countries. ³When paired with a compatible smartphone; see <u>Garmin.com/ble</u>. For safety and tracking features requirements and limitations, see Garmin.com/safety.

Android is a trademark of Google LLC.

Please note: The ECCNs and Classification numbers provided represent the opinion of Garmin International, Inc. of the proper classifications for the products today (based on the original software and/or original hardware). Classifications are subject to change. Under the U.S. export regulations, the U.S. Government assigns your organization or client, as exporter/importer of record, the responsibility for determining the correct classification of any item at the time of export/import. Depending on the products, the customer, or the country of destination, an export license may be required by the Department of Commerce prior to shipment. The Department of Commerce's Bureau of Industry and Security (former Bureau of Export Administration) website (http://www.bis.doc.gov) provides information that might be useful to you in determining whether you need to obtain a license for a particular shipment. To be clear, if an item described above does require a validated export license, it would be the exporter's responsibility to obtain this license prior to exportation.