

INSTINCT® 2 SERIES RUGGED GPS SMARTWATCHES

NEW PRODUCT ANNOUNCEMENT

OVERVIEW | FEATURES | COMPARISON | CONFIGURATIONS | SPECIFICATIONS | MERCHANDISING | COMPATIBILITY

MARKETING MEMO

Feb. 9, 2022



PRODUCT OVERVIEW:

Whatever you do, own it with the Instinct 2 series. These rugged GPS smartwatches are tough enough to keep up with you and unique enough to fit your style. Plus, the Instinct 2 Solar watch series features solar charging, giving you unlimited battery life on the larger models and weeks of battery life with Instinct 2S, so you can take on life's unlimited possibilities¹. Do more of what you love with preloaded activity profiles for running, biking, swimming, strength training and more. Live the ultimate connected life with smart notifications² and Connect IQ™ compatibility. Understand your body better with all-day health monitoring³ for energy levels, stress, sleep, Pulse Ox⁴ and much more. Additional smartwatches include Surf Editions with tide data and dedicated surfing activities, Tactical Editions with tactical-specific features such as night vision compatibility and more for field ops, and Camo Editions with distinctive camouflage designs to let you show the world that you do things your own way.



Instinct 2S, Instinct 2



Instinct 2S Solar, Instinct 2 Solar



Instinct 2S, Instinct 2
Camo Editions



Instinct 2S, Instinct 2 Surf Editions



Instinct 2S Solar, Instinct 2 Solar Surf Editions



Instinct 2 Solar Tactical Editions



KEY FEATURES:

	ENGINEERED FOR ENDURANCE	This rugged watch is water-rated to 100 meters and is thermal and shock resistant. Plus, with a fiber-reinforced polymer case and chemically strengthened, scratch-resistant glass, this device is built to endure.
NEW	DESIGNED TO DO YOU	Bold colors, high-contrast displays and size options let you show the world that you do things your own way.
	MULTI-GNSS SUPPORT	Whether you're hiking, mountain biking, trail running or skiing, you'll have access to multiple global navigation satellite systems (GPS, GLONASS and Galileo) to track in more challenging environments than GPS alone.
	ABC SENSORS	Navigate your next trail with ABC sensors, including an altimeter for elevation data, barometer to monitor weather and 3-axis electronic compass.
	TRACBACK® ROUTING	Take the guesswork out of your return journey by using this feature to navigate the same route back to your starting point.
	SMART NOTIFICATIONS	Receive emails, texts and alerts right on your watch when paired with your compatible smartphone.
NEW	CONNECT IQ™ STORE	Download custom watch faces, add data fields, and get apps and widgets from the Connect IQ Store app on your compatible smartphone.
	SAFETY AND TRACKING FEATURES	When your watch and phone are paired, your live location can be sent to your contacts manually or — during select outdoor activities — automatically with built-in incident detection ⁵ .
NEW	BUILT-IN SPORTS APPS	Do whatever you love with preloaded activity profiles for running, cycling, swimming, strength training, multisport, indoor climbing, virtual running, golf, yoga and more.
NEW	VO2 MAX	Train smarter with <u>VO2 max</u> , an indicator of how you can expect to perform. It even accounts for changes in performance that could be caused by heat or altitude.
NEW	RECOVERY TIME	After each workout, recovery time lets you know when you'll be ready for another hard workout. It even accounts for training intensity and factors such as stress, daily activity and sleep.
NEW	MTB DYNAMICS	Track the details of every ride with mountain biking metrics plus specialized Grit™ and Flow™ measurements that rate trail difficulty and how smoothly you descend, giving you a score to beat next time.
	WRIST-BASED HEART RATE	Get estimated heart rate ³ data along with alerts if your heart rate stays too high or too low while you're at rest. Gauge how hard your heart is working during activities.
	STRESS TRACKING	Heart rate variability is used to calculate your stress level score, so you can see if you're having a calm, balanced or stressful day.
NEW	SLEEP SCORE, ADVANCED SLEEP MONITORING	Get a full breakdown of your light, deep and REM sleep stages. View it all on a dedicated widget that includes your sleep score and insights.
	BODY BATTERY™ ENERGY MONITORING	Optimize your body's energy reserves, using heart rate variability, stress, sleep and other data to gauge when you're ready to be active or when you may need to rest.
	PULSE OX	For altitude acclimation or sleep monitoring, a Pulse Ox sensor ⁴ uses light beams at your wrist to estimate how well your body is absorbing oxygen.
NEW	FITNESS AGE	This feature uses chronological age, your weekly vigorous activity, resting heart rate and BMI to estimate if your body is younger or older than you are. Get tips to lower your fitness age.
NEW	INTENSITY MINUTES	Track how many minutes of vigorous activity you're getting, when you earn them and during what activity. You can even view them as a data field during timed activities.
	WOMEN'S HEALTH TRACKING	Use the Garmin Connect™ app to track your <u>menstrual cycle</u> or <u>pregnancy</u> . Log symptoms, get exercise and nutrition education, and more.



KEY FEATURES (CONTINUED):

Instinct 2 - Solar Edition — Key Additional Features

NEW	GET MORE BATTERY OUT OF LIFE	This smartwatch features longer battery life for extended adventures. With the Solar models, enjoy unlimited battery life with the Instinct 2 models and weeks of battery life with the Instinct 2S models in smartwatch mode ¹ .
NEW	GARMIN PAY™ CONTACTLESS PAYMENTS	Breeze through checkout lines and select transit systems with Garmin Pay contactless payments through participating providers ⁶

Instinct 2 - Surf Edition — Key Additional Features

	TIDE DATA	Stay up to date on ocean conditions so you can catch the perfect wave. Just pair the watch with your compatible smartphone.
	SURF ACTIVITY	Record the number of waves surfed, maximum speed reached and distance traveled by using the surf activity profile.
NEW	SURFLINE®	See conditions — such as tide, wave height, wind and surf rating — for each of the five nearest surf spots, when paired with the Garmin Connect™ app on your compatible smartphone.
	SURFLINE SESSIONS™ FEATURE	The Instinct 2 Surf Edition smartwatches work with Surfline Sessions, which creates videos of every wave you ride in front of your Surfline camera ³ . So you can watch them later and see how you did with your Surfline Sessions subscription.
NEW	WINDSURFING ACTIVITY	Use this activity profile to track your GPS position, speed, distance and heart rate while windsurfing.
NEW	KITEBOARDING ACTIVITY	On top of tracking your GPS position, speed, distance and heart rate while kiteboarding, this profile measures your elevation,

Instinct 2 - Solar Tactical Edition — Key Additional Features

	NIGHT VISION COMPATIBILITY	Switch between daytime view and nighttime view with a screen designed to be read by night vision goggles.
	STEALTH MODE	Go dark by enabling stealth mode to stop storing and sharing your GPS position and disable wireless connectivity and communication.
	DUAL-FORMAT GPS	Dual-format GPS coordinates with latitude and longitude references offer unparalleled situational awareness.
	PROJECTED WAYPOINTS	Set and save remote geo positions to be used later for navigation.
	JUMPMASTER MODE	Calculate high-altitude release points according to military guidelines while navigating to your objective once you've jumped.
	TACTICAL ACTIVITY	See time, pace, time of day, elevation and your location in both coordinate types.
NEW	KILL SWITCH	If security becomes an issue, the kill switch wipes the device of all user memory.

NEW PRODUCT ANNOUNCEMENT

Instinct® 2 Series Rugged GPS Smartwatches

ACTIVITY LIST

WRIST-BASED HEART RATE



FITNESS AGE

VO2 MAX

ABC

SMART NOTIFICATIONS















CONNECT IQ™

GARMIN PAY™ (Solar versions only)

SOLAR INTENSITY (Solar versions only)

SURF ACTIVITY (Surf Ed. versions only)

KITEBOARDING (Surf Ed. versions only)

KILL SWITCH (Tactical Ed. versions only)

NIGHT VISION (Tactical Ed. versions only)















PRODUCT COMPARISON:

	Instinct 2S Solar, Instinct 2 Solar	Instinct 2S, Instinct 2	Instinct Solar	Instinct
Lens material	Power Glass [™] lens	Chemically strengthened glass	Power Glass	Chemically strengthened glass
Case material	Fiber-reinforced polymer	Fiber-reinforced polymer	Fiber-reinforced polymer	Fiber-reinforced polymer
QuickFit® watch band comaptible	•	•	•	•
Solar charging	•		•	
Physical size	Instinct 2S Solar: 40 x 40 x 13.3 (mm) Instinct 2 Solar: 45 x 45 x 14.5 (mm)	Instinct 2S: 40 x 40 x 13.3 (mm) Instinct 2: 45 x 45 x 14.5 (mm)	45 x 45 x 15.3 mm	45 x 45 x 15.3 mm
Water rating ⁷	10 ATM	10 ATM	10 ATM	10 ATM
Wrist-based heart rate ³	•	•	•	•
Fitness age	•	•		
Sleep score and insights	•	•		
Multi-GNSS support	•	•	•	•
ABC sensors	•	•	•	•
Pulse Ox ⁴	•	•	•	
Smart notifications ²	•	•	•	•
Garmin Pay ⁶ contactless payments	•			
V02 max	•	•		
Recovery time	•	•		
Golf activity	•	•		
Surf activity	Surf Editions only	Surf Editions only	Surf Editions only	
Kiteboarding and windsurfing activities	Surf Editions only	Surf Editions only		
Stealth mode	Tactical Editions only		Tactical Editions only	Tactical Editions only
Kill switch	Tactical Editions only			

PRODUCT CONFIGURATIONS:

SCHEDULE B: 8517620050 HTS: 8517.62.0090

Instinct 2 Series















	AVAILA	BLE INCLUDI	ES		COUNTRY OF ORIGIN			
	NOV		Instinct 2 series smartwatch, charging/data cable, documentation			Made in Taiwan. Cable made in Taiwan, China or Myanmar.		
		DESCRIPTION	SKU	UPC	MRP (USD)	MRP (CAD)		
		Instinct 2S Graphite	010-02563-10	753759278663	\$349.99	\$449.99		
		Instinct 2S Deep Orchid	010-02563-14	753759298135	\$349.99	\$449.99		
		Instinct 2S Poppy	010-02563-16	753759298142	\$349.99	\$449.99		
		Instinct 2 Graphite	010-02626-10	753759278823	\$349.99	\$449.99		
		Instinct 2 Electric Lime	010-02626-11	753759278830	\$349.99	\$449.99		
		Instinct 2S Solar Graphite	010-02564-10	753759278748	\$449.99	\$579.99		
		Instinct 2S Solar Mist Gray	010-02564-11	753759278755	\$449.99	\$579.99		
		Instinct 2S Solar Neo Tropic	010-02564-12	753759278762	\$449.99	\$579.99		
		Instinct 2 Solar Graphite	010-02627-10	753759278922	\$449.99	\$579.99		
		Instinct 2 Solar Mist Gray	010-02627-11	753759278939	\$449.99	\$579.99		
		Instinct 2 Solar Tidal Blue	010-02627-16	753759288914	\$449.99	\$579.99		
	NO SNO	Instinct 2S Camo Edition – Mist Camo	010-02563-13	753759278694	\$399.99	\$519.99		
	CA	Instinct 2 Camo Edition – Graphite Camo	010-02626-13	753759278854	\$399.99	\$519.99		
		Instinct 2S Surf Edition – Waikiki	010-02563-12	753759278687	\$399.99	\$519.99		
	URF	Instinct 2S Solar Surf Edition – Ericeira	010-02564-13	753759278779	\$499.99	\$649.99		
•	SU	Instinct 2 Surf Edition – Mavericks	010-02626-12	753759278847	\$399.99	\$519.99		
		Instinct 2 Solar Surf Edition – Bells Beach	010-02627-15	753759278977	\$499.99	\$649.99		
	ICAL IONS	Instinct 2 Solar Tactical Edition – Black	010-02627-13	753759278953	\$499.99	\$649.99		
	TACT EDIT	Instinct 2 Solar Tactical Edition – Coyote Tan	010-02627-14	753759278960	\$499.99	\$649.99		

PHYSICAL SPECIFICATIONS:

	Instinct 2S	Instinct 2
Unit dimensions (WxHxD):	40 x 40 x 13.3 (mm)	45 x 45 x 14.5 (mm)
Lens material:	Instinct 2S: strengthened glass Instinct 2S Solar versions: Power Glass™ lens	Instinct 2: strengthened glass Instinct 2 Solar versions: Power Glass
Bezel material:	Fiber-reinforced polymer	Fiber-reinforced polymer
Case material:	Fiber-reinforced polymer	Fiber-reinforced polymer
Display Size, resolution, type:	Custom, two-window design: 0.79"x 0.79" (20.12 x 20.12 mm) 156 x 156 pixels Monochrome, sunlight-visible, transflective memory-in-pixel (MIP)	Custom, two-window design: 0.9" x 0.9" (23 x 23 mm) 176 x 176 pixels Monochrome, sunlight-visible, transflective memory-in-pixel (MIP)
Watch band:	Includes silicone watch bands Adjustment band length: 111 mm Buckle band length: 85 mm Total length of bands: 196 mm	Includes silicone watch bands Adjustment band length: 135 mm Buckle band length: 105 mm Total length of bands: 240 mm
Wrist circumference:	Fits wrists with circumferences of 112–180 mm	Fits wrists with circumferences of 135–230 mm
Weight:	Instinct 2S: 42 g Instinct 2S Solar versions: 43 g	Instinct 2: 52 g Instinct 2 Solar versions: 53 g
Battery type:	Rechargeable internal lithium-ion	Rechargeable internal lithium-ion
Battery life:	Smartwatch: up to 21 days/51 days with solar¹ Battery saver watch mode: up to 50 days/unlimited with solar¹ GPS: up to 22 hrs/28 hrs with solar³ Max battery GPS mode: up to 54 hrs/114 hrs with solar³ Expedition GPS activity: up to 25 days/105 days with solar¹	Smartwatch: up to 28 days/unlimited with solar ¹ Battery saver watch mode: up to 65 days/unlimited with solar ¹ GPS: up to 30 hrs/48 hrs with solar ² Max battery GPS mode: up to 70 hrs/370 hrs with solar ³ Expedition GPS activity: up to 32 days/unlimited with solar ¹
Water rating:	10 ATM ⁷	10 ATM ⁷
Wireless	BLUETOOTH® and ANT+® technologies	BLUETOOTH and ANT+ technologies

PACKAGING SPECIFICATIONS:

	Instinct 2S, Instinct 2 Series
Gift box dimensions: (WxHxD)	4.4" x 4.4" x 2.5" (111 x 111 x 63.5 mm)
Gift box weight:	Instinct 2S series: 5.0 oz (142 g) Instinct 2 series: 5.5 oz (156 g)
Master carton dimensions: (WxHxD)	14.4" W x 14.25" H x 14.4" D (367 x 362 x 367 mm)
Master carton weight:	Instinct 2S series: 18.1 lbs (8.2 kg) Instinct 2 series: 19.5 lbs (8.8 kg)
Master carton quantity:	45



PRODUCT COPY:

Product copy can be downloaded from the <u>Dealer Resource Center</u>.

VIDEOS:

technologies:

INSTINCT 2 SERIES





INSTINCT 2 SURF



INSTINCT 2 TACTICAL

INSTINCT 2 SERIES



MERCHANDISING:

DUMMY UNITS



INSTINCT 2S Graphite: 010-M2563-10



INSTINCT 2S Deep Orchid: 010-M2563-14



INSTINCT 2S Poppy:





INSTINCT 2S Surf Edition – Waikiki: 010-M2563-12

010-M2563-13



INSTINCT 2S
Camo Edition – Mist Camo:



INSTINCT 2S SOLAR Graphite: 010-M2564-10



INSTINCT 2S SOLAR Mist Gray:



010-M2564-12



INSTINCT 2S SOLAR Neo Tropic:



INSTINCT 2S SOLAR Surf Edition – Ericeira: 010-M2564-13



INSTINCT 2 Graphite: 010-M2626-10



INSTINCT 2 Electric Lime: 010-M2626-11



INSTINCT 2 Surf Edition – Mavericks: 010-M2626-12



INSTINCT 2 Camo Edition – Graphite Camo: 010-M2626-13



INSTINCT 2S SOLAR Graphite: 010-M2627-10

INSTINCT 2S SOLAR

INSTINCT 2S SOLAR

Mist Grav:

Tidal Blue

010-M2627-11

010-M2627-16



INSTINCT 2S SOLAR
Tactical Edition – Black:
010-M2627-13



INSTINCT 2S SOLAR
Tactical Edition – Coyote Tan:
010-M2627-14



INSTINCT 2S SOLAR Surf Edition – Bells Beach: 010-M2627-15





This display is designed for small, narrow spaces and should be used inside a glass case. When featuring multiple products, pedestals may be merchandised side by side. Use with a dummy unit and small product card, both ordered separately.

SKU:

Size:

M00-10769-00

2.875" W x 2.875" D x 0.709" H

TRAY KIT SYSTEM



This display is great for small spaces and should be used inside a glass case. It displays up to two Garmin dummy units on each tray kit. For larger product assortments, tray kits may be merchandised side by side. Use with dummy units, small product cards, common features product cards, brackets, graphic back panels and trays, all ordered separately.

SMALL TRAY



SKU: Size: **M00-00527-00 7" W x 6" D**

GRAPHIC BACK PANEL FOR THE TRAY KIT

SKU: **M00-00900-00**





Size:

7" W x 9" H

This is one panel with artwork shown on both sides.

ACRYLIC NONPOWERED FREESTANDING DISPLAY WITH WHEELS



This display ships as one full piece with wheels, is nonpowered, great for small narrow spaces and includes a lock and key. These displays are fully customizable and fit a variety of Garmin products. It displays up to 12 Garmin dummy units. Use with dummy units, small product cards, common features product cards and brackets, all ordered separately. Contact your inside sales rep or order administration representative to place an order for the display if you meet the order requirements.

SKU: M00-10756-00

Size: 16" W x 15" D x 68.5" H (approximately)

Delivered by FedEx Freight

Weight on pallet: 150 lbs (approximately)

Dimensions on pallet: 48" W x 40" D x 80" H

(approximately)

MERCHANDISING CONTINUED:

INTERCHANGEABLE MERCHANDISING COMPONENTS THAT CAN BE USED ON THE PEDESTALS, TRAY KITS AND THE ACRYLIC NONPOWERED FREESTANDING DISPLAY:

WEARABLE BRACKET



Size: 1.5" W x 4.0" H SKU: M00-10751-00

TRAY KIT/ACRYLIC DISPLAY COMMON FEATURES PRODUCT CARD - WEARABLES



Size: **6.75" L x 4.0" H** SKU: **M00-00817-00**

SMALL PRODUCT CARDS

Size: 2" H x 2.5" W



INSTINCT 2S SKU: M00-00846-00

INSTINCT 2S CAMO EDITION SKU: M00-00847-00

INSTINCT 2S SURF EDITION SKU: M00-00843-00 INSTINCT 2S SOLAR SKU: M00-00845-00

INSTINCT 2S SOLAR SURF EDITION SKU: M00-00844-00



INSTINCT 2 SKU: **M00-00852-00**

INSTINCT 2 CAMO EDITION SKU: M00-00853-00

INSTINCT 2 SURF EDITION SKU: M00-00849-00 INSTINCT 2 SOLAR SKU: M00-00851-00

INSTINCT 2 SOLAR SURF EDITION SKU: M00-00850-00

INSTINCT 2 SOLAR TACTICAL EDITION SKU: M00-00848-00

GARMIN BRANDED GRAY COUNTERTOP/FREESTANDING VIDEO DISPLAY

Order these components to build your Garmin branded gray countertop/freestanding video display: dummy units, brackets, SD $^{\text{\tiny TM}}$ card, product cards, common features product card and graphics. You can also order these components to update your existing countertop or freestanding display. Contact your inside sales rep or order administration representative to place an order for the components or full display if you meet the order requirements.

Freestanding display size: 24" W x 60" T x 20" D





Countertop display size: 12" W x 17.75" T x 14" D



Final artwork is subject to change from images shown in the merchandising section. For more information on merchandising, please visit the Dealer Resource Center at Garmin.com.

COMPATIBLE APPS OVERVIEW:

GARMIN CONNECT™ APP



FITNESS AT YOUR FINGERTIPS

On mobile or web, Garmin Connect is the tool for tracking, analyzing and sharing health and fitness activities recorded by your paired Garmin device.

GARMIN EXPLORE™ APP



MAP, TRACK, SYNC AND SHARE YOUR TREK FROM ANYWHERE

This all-in-one app is made for off-the-grid adventurers and outdoor enthusiasts alike. Download to your compatible smartphone so you can plan, navigate and review your next great adventure.

CONNECT IQ™ STORE APP



YOUR ONE-STOP SHOP FOR PERSONALIZING YOUR GARMIN DEVICE

The Connect IQ Store is your all-in-one source for personalizing compatible Garmin devices with free downloads of apps, widgets, watch faces, data fields, music streaming services and more.

GARMIN GOLF™ APP



COMPETE, COMPARE, CONNECT

Give every round a tournament feel by competing with fellow golfers on more than 42,000 courses around the world*.

*Requires app to be loaded on a compatible smartphone.

COMPATIBLE PRODUCT OVERVIEW:

INREACH® MINI 2 SATELLITE COMMUNICATOR



GPSMAP® 66i HANDHELD



ALPHA® 200 SERIES HANDHELDS



XERO® A1 SERIES BOW SIGHTS



APPROACH® CT10 CLUB TRACKING SENSORS



See Garmin.com for details and available devices.

COMPATIBLE ACCESSORY OVERVIEW:

	SKU	UPC	MSRP	DESCRIPTION	IMAGE
Charging/data cable	010-12491-01	753759176860	\$24.99	Recharge and transfer data by using your computer's USB port. This cord also pairs with optional AC adapter (sold separately).	
HRM-Dual [™] monitor	010-12883-00	753759223137	\$69.99	This premium heart rate strap transmits real-time heart rate data over ANT+® connectivity and BLUETOOTH® Low Energy technology, giving you more options to train indoors, outdoors or even online.	THE CANADA

COMPATIBLE ACCESSORY OVERVIEW:

	20 MM WATCH BANDS	SKU	UPC	MSRP (USD)	IMAGE
NEW	Graphite silicone band (Includes extra-long adjustment strap)	010-13104-00	753759278984	\$39.99	
NEW	Mist Gray silicone band (Includes extra-long adjustment strap)	010-13104-01	753759278991	\$39.99	
NEW	Neo Tropic silicone band (Includes extra-long adjustment strap)	010-13104-02	753759279004	\$39.99	
NEW	Mist Camo silicone band (Includes extra-long adjustment strap)	010-13104-04	753759279028	\$59.99	
NEW	Waikiki silicone band (Includes extra-long adjustment strap)	010-13104-05	753759279035	\$39.99	
NEW	Ericeira silicone band (Includes extra-long adjustment strap)	010-13104-06	753759286262	\$39.99	
NEW	Deep Orchid silicone band (Includes extra-long adjustment strap)	010-13104-17	753759297497	\$39.99	
NEW	Poppy silicone band (Includes extra-long adjustment strap)	010-13104-18	753759297503	\$39.99	

The Instinct 2S series is also compatible with QuickFit® 20 watch bands. For more information on compatible accessories, please visit the product page at Garmin.com.

	22 MM WATCH BANDS	sku	UPC	MSRP (USD)	IMAGE
NEW	Graphite silicone band	010-13105-00	753759279042	\$39.99	
NEW	Mist Gray silicone band	010-13105-01	753759279059	\$39.99	
NEW	Electric Lime silicone band	010-13105-02	753759279066	\$39.99	
NEW	Graphite Camo silicone band	010-13105-04	753759279080	\$59.99	
NEW	Mavericks silicone band	010-13105-05	753759279097	\$39.99	
NEW	Black silicone band	010-13105-06	753759279103	\$39.99	
NEW	Coyote Tan silicone band	010-13105-07	753759279110	\$39.99	
NEW	Tidal Blue silicone band	010-13105-08	753759286255	\$39.99	

The Instinct 2 series is also compatible with QuickFit 22 watch bands. For more information on compatible accessories, please visit the product page at Garmin.com.

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¹Assumes all-day wear with 3 hours per day outside in 50,000 lux conditions

²When paired with a <u>compatible smartphone</u>

³ Activity tracking accuracy

This is not a medical device and is not intended for use in the diagnosis or monitoring of any medical condition; see Garmin.com/ataccuracy. Pulse Ox not available in all countries.

When paired with a compatible smartphone. For safety and tracking features requirements and limitations, see Garmin.com/safety.

⁶View current supported country, payment network and issuing bank information at <u>Garmin.com/GarminPay/banks</u> ⁷See <u>Garmin.com/waterrating</u> for more details

⁸Assumes continuous use for entire period in 50,000 lux conditions