

VÍVOMOVE® TREND HYBRID SMARTWATCH

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NEW PRODUCT ANNOUNCEMENT

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> MARKETING MEMO Feb. 1, 2023

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MARKETING MEMO VÍVOMOVE® TREND HYBRID SMARTWATCH

NEW PRODUCT ANNOUNCEMENT

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PRODUCT OVERVIEW:

Get a perfect look around the clock. The vívomove Trend hybrid smartwatch gives you a classic analog style and essential smart features such as notifications on your compatible smartphone and Garmin Pay[™] contactless payments. Real watch hands move to reveal a hidden touchscreen display. Live better with a full suite of health and wellness tools, including Body Battery[™] energy monitoring, heart rate monitoring, sleep score and more¹.



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KEY FEATURES:					
	TRADITIONAL ANALOG LOOK	This stylish 40 mm hybrid smartwatch features a sophisticated analog look, a stainless steel bezel and smart features			
NEW	FULL-DIAL HIDDEN TOUCHSCREEN DISPLAY	Behind analog-style hands, you'll find a full-dial touchscreen display that reacts to your movements and is visible only when you need it.			
	SMART NOTIFICATIONS	Stay connected with smart notifications for incoming calls, text messages, calendar view and more when paired with your Apple® or Android™ smartphone.			
	ALL-DAY HEALTH MONITORING	Know your body better with a full suite of health monitoring features, including continuous heart rate sampling, Body Battery [™] energy levels, Pulse Ox ² , sleep score, stress tracking, women's health tracking and more ¹ .			
NEW	GARMIN PAY™ CONTACTLESS PAYMENTS	Breeze through checkout lines and select transit systems with Garmin Pay [™] contactless payment solution ³ .			
	CONNECTED GPS	Connect with your compatible smartphone's GPS to track outdoor walk, run or cycling activities; includes additional activity profiles such as yoga, strength, cardio and more.			
	SAFETY AND TRACKING	Safety and tracking features include incident detection (during outdoor walks, runs and bike rides) and Assistance, both of which send a message with your live location to emergency contacts ¹ .			
	FITNESS TRACKING	Get insights into your everyday fitness, including tracking your steps, floors climbed, calories and intensity minutes.			
	QUICK RELEASE 20 COMPATIBLE BANDS	Effortlessly change your look with 20 mm industry standard quick release watch bands.			
	BATTERY LIFE	Battery life: up to 5 days in smartwatch mode and up to one additional day in watch mode (hands tell time only).			
NEW	WIRELESS CHARGING CAPABILITY	Enjoy the convenience of wireless charging with most Qi-certified charging pads (sold separately) ⁴ .			



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PRODUCT				
COMPARISON:	vívomove Trend	vívomove Sport	Lily®	
	Wellness Feature	es		
Body Battery™ energy monitoring	· · ·		•	
Pulse Ox ² sensor	•	•	•	
Wrist-based heart rate ¹	•	•	•	
Respiration tracking	•	٠	•	
Hydration tracking	•	•	•	
Women's health tracking	•	•	•	
All-day stress tracking	•	•	•	
Sleep score	•	Coming Soon!		
	Fitness Feature	S		
VO2 max	•	•	•	
Fitness age	•	•	•	
Connected GPS	•	•	•	
Floors climbed	•			
Sports apps	14	14	13	
	Safety and Tracki	ng⁵		
Incident detection	•	•		
Assistance	•	•	•	
	Connected Featur	'es⁵		
Smart notifications while connected to compatible smartphone		•		
Text response (Android™ device only)	•	•	•	
Calendar	•	•	•	
Garmin Pay™ contactless payments³	•			
	Specs/Hardwar	9		
Analog hands	•	•		
Bezel material	Stainless steel	Fiber-reinforced polymer	Stainless steel or aluminum	
Barometric altimeter	•			
Wireless charging capability ⁴	•			
Display type	Liquid crystal	OLED	Liquid crystal	
Display resolution	346 x 254 pixels	132 x 64 pixels	240 X 201 pixels	
Battery life	Up to 5 days (smartwatch mode) Up to 1 additional day (watch mode)	Up to 5 days (smartwatch mode) Up to 1 additional day (watch mode)	Up to 5 days	



MARKETING MEMO VÍVOMOVE[®] TREND HYBRID SMARTWATCH

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SCHEDULE B: 8517620050

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PRODUCT CONFIGURATIONS:

HTS: 8517.62.0090 AVAILABLE INCLUDES COUNTRY OF ORIGIN Made in Taiwan. Cable made in Now vívomove Trend, charging/data cable, documentation Taiwan, Myanmar or China. DESCRIPTION SKU UPC MRP (USD) MRP (CAD) Slate Stainless Steel Bezel with Black 010-02665-00 753759309428 \$269.99 \$369.99 Case and Silicone Band AVAILABLE INCLUDES COUNTRY OF ORIGIN Made in Taiwan. Cable made in Taiwan, Now vívomove Trend, charging/data cable, documentation Myanmar or China. DESCRIPTION SKU UPC MRP (USD) MRP (CAD) Peach Gold Stainless Steel Bezel with 010-02665-01 753759309435 \$299.99 \$399.99 Ivory Case and Silicone Band AVAILABLE INCLUDES COUNTRY OF ORIGIN Made in Taiwan. Cable made in Taiwan, Now vívomove Trend, charging/data cable, documentation Myanmar or China. DESCRIPTION UPC SKU MRP (USD) MRP (CAD) Cream Gold Stainless Steel Bezel with 010-02665-02 753759309442 \$299.99 \$399.99 French Gray Case and Silicone Band AVAILABLE INCLUDES COUNTRY OF ORIGIN Made in Taiwan. Cable made in Taiwan, Now vívomove Trend, charging/data cable, documentation Myanmar or China DESCRIPTION SKU UPC MRP (USD) MRP (CAD) Silver Stainless Steel Bezel with Mist Gray 010-02665-03 753759309459 \$269.99 \$369.99 Case and Silicone band

PHYSICAL SPECIFICATIONS:

Unit dimensions (WxHxD):	1.6" x 1.6" x 0.47" (40.4 x 40.4 x 11.9 mm)	Lens material:	Chemically strengthened glass	
Display size:	1.01" x 0.74" (25.6 mm x 18.8 mm)	Water rating:	Swim, <u>5 ATM</u>	
Display resolution (WxH):	346 x 254 pixels	Battery life:	Up to 5 days (smartwatch mode) Up to 1 additional day (watch mode)	
Display type:	Liquid crystal	Bands:	Quick release 20 mm interchangeable	
Color display:	lor display: No			
Weight:	Case only: 28.3 g	Band size:	Fits wrists with circumferences of 125-190 mm	
J	With silicone strap: 43.3 g		Fits wrists with circumferences of 125–218 mm	
Battery type:	Internal rechargeable lithium-ion battery	Accessory band size (sold separately):		

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PACKAGING SPECIFICATIONS:

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vivomove trend	VÍVOMOVE TREND	VIVOMOVE TREND	VIVOMOVE TREND

	vívomove Trend			
Gift box dimensions (WxHxD):	2.7" x 5.6" x 2.4" (6.9 x 14.1 x 6.2 cm)			
Gift box weight:	6.4 oz (182 g)			
Master carton dimensions (WxHxD):	14.6" x 11.6" x 11.8" (37.1 x 29.5 x 30.0 cm)			
Master carton weight:	20.1 lbs (9.1 kg)			
Master carton quantity:	40			

PRODUCT COPY:

Product copy for vívomove Trend can be downloaded from the Dealer Resource Center.

COMPATIBLE ACCESSORIES

	DESCRIPTION	SKU	UPC		MSRP (USD)	FITS WR	IST
	NEW Mist Gray Silicone	010-12924-86	75375930	9466	\$39.99	125–218	mm uEl
	Ivory Silicone	010-12924-80	75375928	8495	\$39.99	125–218	mm
	Black Silicone	010-13021-03	75375926	0743	\$39.99	125–218	mm uu:
	French Gray Silicone	010-13021-07	75375930	5987	\$39.99	125–218	mm III
Black Pepper Woven Nylon with Slate Hardware		010-12924-13	1-13 753759243623		\$69.99	125–190	mm I I I I I
White Italian Leather with 24K Gold PVD Hardware		010-12924-28	-28 7537592436		\$69.99	125–190	mm
Silver Milanese		010-12924-23	75375924	3661	\$99.99	125–197	mm
				I			
DESCRIPTION			SKU		UPC	MSRP (USD)	
	NEW USB-C Clip Charger	010	0-13289-00	7537	759310332	\$24.99	
USB-A Clip Charger		010)-11029-19	7537	59206857	\$24.99	

For additional bands and compatible accessories, please visit Garmin.com.

MERCHANDISING:

DUMMY UNITS SKU: 010-M2665-00 UPC: 753759309473



SKU: 010-M2665-01 UPC: 753759309480



SKU: 010-M2665-02 UPC: 753759309497



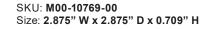
SKU: 010-M2665-03 UPC: 753759309503



ACRYLIC PEDESTAL



This display is designed for small, narrow spaces and should be used inside a glass case. When featuring multiple products, pedestals may be merchandised side by side. Use with a dummy unit and small product card, both ordered separately.



TRAY KIT SYSTEM



This display is great for small spaces and should be used inside a glass case. It displays up to two Garmin dummy units on each tray kit. For larger product assortments, tray kits may be merchandised side by side. Use with dummy units, small product cards, common features product cards, brackets, graphic back panels and trays, all ordered separately.



GRAPHIC BACK PANEL FOR THE TRAY KIT

SKU: **M00-00863-00** Size: **7" W x 9" H** This is one panel with artwork shown on both sides.



SKU: M00-00527-00 Size: 7" W x 6" D

ACRYLIC NONPOWERED FREESTANDING DISPLAY WITH WHEELS



This display ships as one full piece with wheels, is nonpowered, great for small narrow spaces and includes a lock and key. These displays are fully customizable and fit a variety of Garmin products. It displays up to 12 Garmin dummy units. Use with dummy units, small product cards, common features product cards, brackets and the acrylic pedestals, all ordered separately.

Contact your inside sales rep or order administration representative to place an order for the display if you meet the order requirements.

SKU: **M00-10756-01** Size: **16" W x 15" D x 68.5" H** (approximately) Delivered by FedEx Freight Weight on pallet: **150 lbs** (approximately) Dimensions on pallet: **48" W x 40" D x 80" H** (approximately)







MERCHANDISING CONTINUED:

INTERCHANGEABLE MERCHANDISING COMPONENTS THAT CAN BE USED ON THE PEDESTALS, TRAY KITS AND THE ACRYLIC NON-POWERED FREESTANDING DISPLAY:

VÍVOMOVE TREND SMALL PRODUCT CARD SKU: M00-00939-00

Size: 2" H x 2.5" W



WEARABLES BRACKET SKU: M00-10751-00

Size: 4.0" H x 1.5" W



TRAY KIT/ACRYLIC FREESTANDING DISPLAY COMMON FEATURES PRODUCT CARD - WEARABLES SKU: M00-00817-00 Size: 6.75 H x 4" W



GARMIN BRANDED GRAY COUNTERTOP/FREESTANDING VIDEO DISPLAY

Order these components to build your Garmin branded gray freestanding/countertop video display: dummy units, brackets, SD[™] card, product cards, common features product cards and graphics. You can also order these components to update your existing countertop or freestanding display. Contact your inside sales rep or order administration representative to place an order for the components or full display if you meet the order requirements.



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Countertop Display Dimensions: 12.0" W x 17.8" H x 14.0" D

merchandising, please visit the Dealer Resource Center.



Final artwork is subject to change from images shown in the merchandising section. For more information on

Freestanding Display Dimensions: 24.0" W x 60.0" H x 20.0" D

¹Activity tracking accuracy

²This is not a medical device and is not intended for use in the diagnosis or monitoring of any medical condition; see <u>Garmin.com/ataccuracy</u>. Pulse Ox not available in all countries. ³<u>View current supported country, payment network and issuing bank information</u>.

⁴May not be compatible with upright charging stands or wireless chargers built into vehicles

⁵When paired with your compatible smartphone; see Garmin.com/ble. For safety and tracking feature requirements and limitations, see Garmin.com/safety.

Apple is a trademark of Apple Inc., registered in the U.S. and other countries. Android is a trademark of Google LLC.

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