

VÍVOACTIVE® 5 HEALTH AND FITNESS GPS SMARTWATCH

.

NEW PRODUCT ANNOUNCEMENT

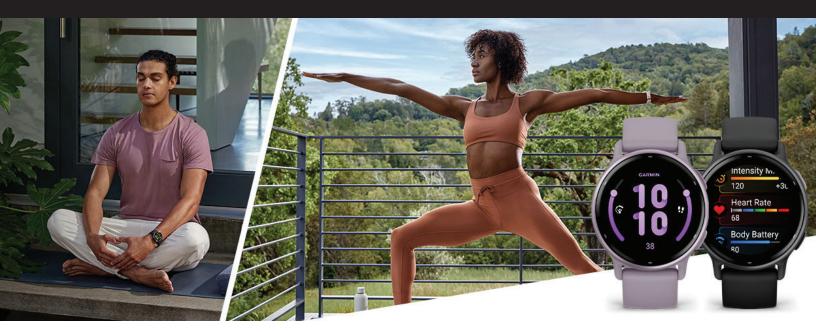
OVERVIEW | FEATURES | COMPARISON | CONFIGURATIONS SPECIFICATIONS | COMPATIBILITY | MERCHANDISING

> MARKETING MEMO Sept. 20, 2023

.

NEW PRODUCT ANNOUNCEMENT

GARMIN



PRODUCT OVERVIEW:

Know the real you with the vívoactive 5 smartwatch, the ultimate on-wrist coach designed to support your goals — whatever they may be. Featuring a bright, colorful display and up to 11 days of battery life, this GPS smartwatch is purpose-built with essential health and fitness features to help you better understand your body. Body Battery[™] energy monitoring helps you keep your energy levels in check with personalized insights based on sleep, naps, stress, workouts and more. Improve the quality of your sleep with personalized sleep coaching and nap detection plus even more details such as HRV status¹. During the day, switch up your activities with more than 30 built-in sports apps — including apps for active wheelchair users — plus advanced training features to keep you going strong. When paired to your smartphone, vívoactive 5 makes it easy to receive texts, emails and other smart notifications right from your wrist. Plus, enjoy connectivity features such as music storage, Garmin Pay[™] contactless payments and more.



KEY FEATURES:

NEW	BRIGHT AMOLED DISPLAY AND LONG BATTERY LIFE	Up to 11 days in smartwatch mode, up to 21 hours in GPS
NEW	SLEEP COACH & NAP TRACKING	Get a sleep score and <u>personalized coaching</u> for how much sleep you need and how you can improve. Even keep track of different sleep stages and <u>naps</u> — and see several key metrics over your sleep period, such as HRV status to better understand your health ² .
NEW	MORNING REPORT	Receive an overview of your sleep, recovery, daily calendar, HRV status and more as soon as you wake up. You can even customize your report to show what you want to see.
NEW	WHEELCHAIR MODE	Wheelchair mode tracks pushes — rather than steps — and includes push and handcycle activities with preloaded workouts for strength, cardio, HIIT, Pilates, yoga, challenges specific to wheelchair users and more.
UPDATED	BODY BATTERY ENERGY MONITORING	See your energy levels throughout the dayso you'll know when your body is charged up and ready for activity or drained and needing to recharge with restful sleep. And get even more details and personal insights on how sleep, naps, daily activities and high stress specifically impact your energy ² .
	30+ SPORTS APPS	Track all the ways you move with more than 30 preloaded GPS and indoor sports apps — including walking, running, cycling, pool swimming, activities for wheelchair users and more.
	HEALTH AND WELLNESS	Know your body better with extensive health monitoring features, including wrist-based heart rate, morning report, fitness age, stress tracking, menstrual cycle and pregnancy tracking, meditation and more ² .
NEW	GEN 4 HEART RATE SENSOR	More accurate heart rate sensor that can better track your workouts, improved Pulse Ox performance and more'.
NEW	WORKOUT BENEFIT & RECOVERY TIME	Better understand how each workout affects your body and how much time you need to recover so you can take on any fitness challenge.
	WORKOUTS & GARMIN COACH	Choose how you workout with workouts for strength, cardio, HIIT, yoga, Pilates and more. Create your own workouts with our exercise library and send them directly to your watch. Even get free Garmin Coach running training plans for 5K, 10K or half-marathon distances.
	GARMIN CONNECT™ APP	See your health and fitness information all in one place in more detail than on the watch. Find personalized insights and more.
	MUSIC	Listen to music from your favorite music providers phone free with your wireless headphones.
	GARMIN PAY CONTACTLESS PAYMENTS	Breeze through checkout lines and select transit systems with Garmin Pay contactless payment solution through participating providers.
	SMART NOTIFICATIONS & TEXTING	Receive emails, texts and alerts on your watch when paired with your iPhone [®] and Android [™] smartphone. With an Android phone, respond to texts with the on-watch keyboard, and view photos sent to you directly from your watch's screen.
NEW	MEDITATION	Help reduce stress, anxiety and more with guided meditation practices.



NEW PRODUCT ANNOUNCEMENT

GARMIN

PRODUCT COMPARISON:	Venu [®] 3	vívoactive 5	vívoactive [®] 4
COMPARISON:			1010 202
	Wellness Feature	es	
Body Battery energy monitoring ²	•	•	•
Body Battery personalized insights ²	•	•	
Pulse Ox sensor ¹	•	•	•
Wrist-based heart rate ²	•	•	•
Jet lag advisor	•		
Women's health tracking	•	•	•
All-day stress tracking	•	•	•
Sleep score	•	•	•
Sleep coach/nap detection ²	•	•	
HRV status	•	•	
Meditation	•	•	
	Fitness Feature	s	
Garmin Coach	•	•	•
VO2 max ³	•	•	•
HIIT sports app and workouts	•	•	
On-screen workout animations	•		•
Workout benefit	•	•	
Recovery time	•	•	
Sports apps	+30	+30	+20
Wheelchair mode	•	•	
Floors climbed	•		•
	Safety and Track	ing	
Incident detection ⁴	•	•	•
Assistance⁴	•	•	·
	Connected Featu	res	
Phone calls	When connected to smartphone		
Text responses via voice	When connected to smartphone When connected to smartphone;	When connected to smartphone;	
Text responses via keyboard	Android only When connected to smartphone; Android only	Android only When connected to smartphone; Android only	
Viewable text photos	Android only	Android only	
Music storage	•	•	•
Garmin Pay contactless payments	• Oraces II lead		•
Bezel material	Specs/Hardwar Stainless steel	e	Stainless steel
Heart rate sensor	Gen 5	Gen 4	Gen 3
Large font size option	•	•	Gen 5
Display type	AMOLED	AMOLED	MIP
Battery life – smartwatch mode	Venu 3: up to 14 days Venu® 3S: up to 10 days	Up to 11 days	vívoactive 4: up to 8 days vívoactive [®] 4S: up to 7 days
Battery life – with GPS mode	Venu 3: up to 26 hours Venu 3S: up to 21 hours	Up to 21 hours	vívoactive 4: up to 18 hours vívoactive 4S: up to 15 hours

 $^{\prime}$

NEW PRODUCT ANNOUNCEMENT

PRODUCT CONFIGURATIONS:

SCHEDULE B: 8517620050 HTS: 8517.62.0090

GARMIN

					П	5: 8517.62.0090
	AVAILABLE		INCLUDES		COUNTRY OF ORIG	IN
	Now	vívoactive	5, charging/data cable, docurr	nentation	Made in Taiwan. Cable m Taiwan, Myanmar or Cl	
	DESCRIPTIC	ON	SKU	UPC	MRP (USD)	MRP (CAD)
	Slate Aluminim Bezel with Silicone Ban		010-02862-10	753759324902	\$299.99	\$399.99
	AVAILABLE		INCLUDES		COUNTRY OF ORI	GIN
GARMIN	Now	vívoactive	e 5, charging/data cable, docu	mentation	Made in Taiwan. Cable Taiwan, Myanmar or (
	DESCRIPTI	ION	SKU	UPC	MRP (USD)	MRP (CAD)
	Cream Gold Aluminum Case and Silicor	Bezel with Ivory ne Band	010-02862-11	753759324919	\$299.99	\$399.99
	AVAILABLE		INCLUDES		COUNTRY OF ORI	GIN
CARMIN	Now	vívoactive	e 5, charging/data cable, docu	mentation	Made in Taiwan. Cable Taiwan, Myanmar or (
						1
	DESCRIPTI	ION	SKU	UPC	MRP (USD)	MRP (CAD)
	Metallic Navy Aluminum Case and Silicor		010-02862-12	753759324926	\$299.99	\$399.99
	AVAILABLE		INCLUDES		COUNTRY OF ORI	GIN
GARMIN 10	Now	vívoactive	e 5, charging/data cable, docu	mentation	Made in Taiwan. Cable Taiwan, Myanmar or C	
	DESCRIPTI	ION	SKU	UPC	MRP (USD)	MRP (CAD)
	Metallic Orchid Alumin Orchid Case and Sil		010-02862-13	753759324933	\$299.99	\$399.99

NEW PRODUCT ANNOUNCEMENT

PHYSICAL SPECIFICATIONS:

Unit dimensions (WxHxD):	1.7" x 1.7" x 0.43" (42.2 x 42.2 x 11.1 mm)	Lens material:	Corning® Gorilla® Glass 3
Display size:	1.2" (30.4 mm)	Water rating:	Swim, <u>5 ATM</u>
Display resolution (WxH):	390 x 390 pixels	Battery life:	Up to 11 days (smartwatch mode)
Display type:	AMOLED	Bands:	Quick release 20 mm interchangeable
Color display:	Yes	Band size:	Fits wrists with a circumference of 125–190 mm
Weight:	0.8 oz (23g) 1.3 oz (36g) with band	Accessory band size (sold separately):	20 mm: 125–218 mm

PACKAGING SPECIFICATIONS:







-	
Bands:	Quick release 20 mm interchangeable
Band size:	Fits wrists with a circumference of 125–190 mm
Accessory band size (sold separately):	20 mm: 125–218 mm
	vívoactive 5
Gift box dimensions (WxHxD):	vívoactive 5 3.6" x 4.4" x 2.8" (68 x 137 x 68 mm)
(WxHxD):	3.6" x 4.4" x 2.8" (68 x 137 x 68 mm)

16.6 lbs (7.5 kg)

40

PRODUCT COPY: Product copy for vívoactive 5 can be downloaded from the <u>Dealer Resource Center</u>.

COMPATIBLE ACCESSORIES

	DESCRIPTION	SKU	UPC	MSRP (USD)	FITS WRIST	
NEW	Black Silicone, 20 mm	010-12932-30	753759324940	\$39.99	125–218 mm	
NEW	Ivory Silicone, 20 mm	010-12932-31	753759324957	\$39.99	125–218 mm	
NEW	Navy Silicone, 20 mm	010-12932-32	753759324964	\$39.99	125–218 mm	
NEW	Orchid Silicone, 20 mm	010-12932-33	753759324971	\$39.99	125–218 mm	C C C C C C C C C C C C C C C C C C C
NEW	Ultrafit Nylon Band, 20 mm	010-13261-10	753759303396	\$39.99	115–220 mm	

Master carton weight:

Master carton quantity:

DESCRIPTION	SKU	UPC	MSRP (USD)	
USB-C cable	010-13278-00	753759306014	\$24.99	
USB-A cable	010-12491-01	753759176860	\$24.99	

For additional bands and compatible accessories, please visit Garmin.com.



NEW PRODUCT ANNOUNCEMENT

MERCHANDISING:



ACRYLIC PEDESTAL



This display is designed for small, narrow spaces and should be used inside a glass case. When featuring multiple products, pedestals may be merchandised side by side. Use with a dummy unit and small product card, both ordered separately.

Size: 2.875" W x 2.875" D x 0.709" H SKU: M00-10769-00

TRAY KIT SYSTEM



This display is great for small spaces and should be used inside a glass case. It displays up to two Garmin dummy units on each tray kit. For larger product assortments, tray kits may be merchandised side by side. Use with dummy units, small product cards, common features product cards, brackets, graphic back panels and trays, all ordered separately.



Size: **7" W x 9" H** SKU: **M00-00941-00**

This is one panel with artwork shown on both sides.



SMALL TRAY

Size: 7" W x 6" D SKU: M00-00527-00

NEW ACRYLIC NONPOWERED FREESTANDING DISPLAY WITH WHEELS



This display ships as one full piece with wheels, is nonpowered, great for small narrow spaces and includes a lock and key. These displays are fully customizable and fit a variety of Garmin products. Displays up to 12 Garmin dummy units. Use with dummy units, small product cards, common features product cards, brackets and acrylic pedestals, all ordered separately.

Contact your inside sales rep or order administration representative to place an order for the display if you meet the order requirements.

SKU: **M00-00982-00** Size: **16" W x 15" D x 68.5" H** (approximately) Delivered by FedEx Freight Weight on pallet: **150 lbs** (approximately) Dimensions on pallet: **48" W x 40" D x 80" H** (approximately)

BLUE WEDGE MAGNETIC GRAPHIC SKU: M00-00909-00 Size: 14.35" W x 16" H





MERCHANDISING CONTINUED:

INTERCHANGEABLE MERCHANDISING COMPONENTS THAT CAN BE USED ON THE PEDESTALS, TRAY KITS AND THE ACRYLIC NONPOWERED FREESTANDING DISPLAY:

SMARTWATCH

SKU: M00-10751-00 Size: 1.5" W x 4.0" H

VÍVOACTIVE 5 SMALL PRODUCT

SKU: M00-00983-00 Size: 2" H x 2.5" W

VÍVOACT	IVE' 5
Tes've get bealth and fitness g ceach to support you every to smartwatch in	aals and want an on-wris top of the way. This GPS the one.
SMAKTHANICH MODE UP 10	DPS:MIDE UP 10
E 11 DAYS	21 HBS

TRAY KIT/ACRYLIC DISPLAY COMMON FEATURES PRODUCT CARD – SMARTWATCH

SKU: **M00-00977-00**

Size: 6.75" L x 4.0" H

GARMIN



NEW! GARMIN BRANDED FREESTANDING/COUNTERTOP LIGHT BOX DISPLAYS

Showcase a wide range of Garmin products with these new displays featuring a bright light box graphic. They can be customized by ordering dummy units, brackets, product cards, common features product cards and light box graphics. You can feature up to 7 dummy units on the freestanding display and up to 3 dummy units on the countertop display.

Contact your inside sales rep or order administration representative to place an order for the components or full display if you meet the order requirements.

Freestanding Light Box Display: 24" W x 62.98" T x 23.166" D Countertop Light Box Display: 12" W x 18.08" T x 14" D

EXISTING GARMIN BRANDED GRAY FREESTANDING/ COUNTERTOP VIDEO DISPLAYS

Order these components to update your existing freestanding or countertop display: dummy units, brackets, SD[™] card, product card and graphics. Contact your inside sales rep or order administration representative to place an order for the update components.



Final artwork is subject to change from images shown in the merchandising section. For more information on merchandising, please visit the Dealer Resource Center at Garmin.com.

¹This is not a medical device and is not intended for use in the diagnosis or monitoring of any medical condition; see <u>Garmin.com/ataccuracy</u>. Pulse Ox not available in all countries. ²<u>Activity tracking accuracy</u>

³Unavailable in wheelchair mode

⁴When paired with your compatible smartphone; see <u>Garmin.com/ble</u>. For safety and tracking feature requirements and limitations, see <u>Garmin.com/safety</u>. Incident detection is unavailable when the watch is in wheelchair mode.

Apple is a trademark of Apple Inc., registered in the U.S. and other countries. Android is a trademark of Google LLC. Corning and Gorilla are registered trademarks of Corning Incorporated.

Please note: The ECCNs and Classification numbers provided represent the opinion of Garmin International, Inc. of the proper classifications for the products today (based on the original software and/or original hardware). Classifications are subject to change. Under the U.S. export regulations, the U.S. Government assigns your organization or client, as exporter/importer of record, the responsibility for determining the correct classification of any item at the time of export/import. Depending on the products, the customer, or the country of destination, an export license may be required by the Department of Commerce prior to shipment. The Department of Commerce's Bureau of Industry and Security (former Bureau of Export Administration) website (http://www.bis.doc.gov) provides information that might be useful to you in determining whether you need to obtain a license for a particular shipment. To be clear, if an item described above does require a validated export license, it would be the exporter's responsibility to obtain this license prior to exportation.