

## LILY® 2 SMALL, STYLISH SMARTWATCH

### NEW PRODUCT ANNOUNCEMENT

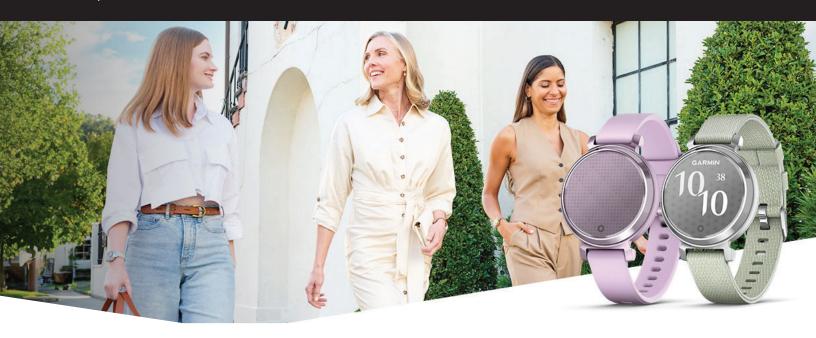
OVERVIEW | FEATURES | COMPARISON | CONFIGURATIONS | SPECIFICATIONS | COMPATIBILITY | MERCHANDISING

**MARKETING MEMO** 

Jan. 8, 2024

### **SMALL, STYLISH SMARTWATCH**

NEW PRODUCT ANNOUNCEMENT



#### PRODUCT OVERVIEW:

Trendy but unexpected — that's Lily 2, the small, stylish smartwatch. With a flick of your wrist, the stylish patterned lens lights up to reveal a bright touchscreen display. When paired to your smartphone, stay connected to what matters with call, text and email notifications right on your wrist. Lily 2 even helps you tune in to your body by tracking steps, sleep, heart rate<sup>1</sup>, energy levels, women's health data and more. And with a battery that lasts up to 5 days, Lily 2 helps you look good day in and day out.



LILY 2
SILICONE BAND



LILY 2 CLASSIC LEATHER BAND

### SMALL, STYLISH SMARTWATCH

#### **NEW PRODUCT ANNOUNCEMENT**

#### **KEY FEATURES:**

Perfect for any look, this small, stylish smartwatch features an all-metal watch case and a beautiful patterned lens. Plus, with a quick tap or wrist turn, the Lily 2 smartwatch reveals a bright display. Choose between a variety of 14 mm quick release bands

**NEW SLEEP SCORE**  Get a score for your sleep's quality and insights on how you can do better. Even keep track of the different sleep stages as well as heart rate<sup>1</sup>, stress, Pulse Ox<sup>2</sup> and respiration.

**NEW** 

GARMIN PAY™ CONTACTLESS **PAYMENTS** 

Breeze through checkout lines and select transit systems with Garmin Pay contactless payment solution through participating providers (Classic models only).

**NEW** 

DANCE FITNESS SPORTS APP

Track various dance styles, including the Zumba® program, Afrobeat, Bollywood, EDM, hip-hop and more.

**UPDATED** 

**GEN 4 HEART RATE SENSOR** 

A more accurate heart rate sensor can better track your workouts, improved Pulse Ox performance2 and more1.

**UPDATED** 

SAFETY AND TRACKING

If you feel unsafe or if your watch senses that an incident occurred, during select activities your watch will send a message with your live location3.

**UPDATED** 

**MOVE ALERTS** 

Get reminders to move your body, including a variety of movement options.

**BATTERY LIFE** 

Stay fashion-forward 24/7, and get a more complete picture of your health with up to 5 days of battery life

BODY BATTERY™ ENERGY

MONITORING

See your energy levels throughout the day so you'll know when your body is charged up and ready for activity or drained and needing to recharge with restful sleep.

**FITNESS TRACKING AND** 

SPORTS APPS

While you're out and about, Lily 2 tracks steps, calories burned, intensity minutes and more'. Switch up your workout with built-in sports apps for cardio, yoga, dance fitness, strength training and more.

**HEALTH AND WELLNESS** 

Know your body better with extensive health monitoring features, including wrist-based heart rate, morning report, fitness age, stress tracking, menstrual cycle/pregnancy tracking, meditation and more<sup>2</sup>.

**SMART NOTIFICATIONS** 

Stay connected with notifications for incoming calls/text messages, calendar widget and weather from your paired iPhone® or Android™ smartphone.

**CONNECTED GPS** 

Connect to your compatible smartphone's GPS so you can get accurate tracking during outdoor walks, rides and runs.





















### SMALL, STYLISH SMARTWATCH

NEW PRODUCT ANNOUNCEMENT

PRODUCT COMPARISON:

Lily 2

Lily vívomove® Trend

10:10

Stri 10

Lily vívomove® Trend

10:10

Lily vívomove® Trend

	10:10 10 10 10 10 10 10 10 10 10 10 10 10 1	10:10: Updat 11:37					
Wellness Features							
Body Battery™ energy monitoring	•	•	•				
Pulse Ox sensor <sup>2</sup>	•	•	•				
Wrist-based heart rate <sup>1</sup>	•	•	•				
Respiration tracking	•	•	•				
Hydration tracking	•	•	•				
Women's health tracking	•	•	•				
All-day stress tracking	•	•	•				
Sleep score	•		•				
Morning report	•	•					
	Fitness Feature	s					
VO2 max	•	•	•				
Fitness age	•	•	•				
Connected GPS	•	•	•				
Floors climbed			•				
Sports apps	18	13	14				
Move alerts with movement options	Steps and movement options	Steps only	Steps only				
Dance fitness sports app	•						
	Safety and Tracki	ng³					
Incident detection	•		•				
Assistance	•	•	•				
	Connected Featu	res					
Smart notifications while connected to compatible smartphone	•	•	•				
Text response (Android™ device only)	•	•	•				
Calendar	•	•	•				
Garmin Pay™ contactless payments⁴	Classic models only		•				
Specs/Hardware							
Analog hands			•				
Watch case material	Aluminum	Stainless steel or aluminum bezel only	Stainless steel bezel only				
Display type	Liquid crystal	Liquid crystal	Liquid crystal				
Display resolution	240 x 201 pixels	240 x 201 pixels	346 x 254 pixels				
Battery life	Up to 5 days	Up to 5 days	Up to 5 days (smartwatch mode) Up to 1 additional day (watch mode)				

### SMALL, STYLISH SMARTWATCH

### NEW PRODUCT ANNOUNCEMENT

#### PRODUCT CONFIGURATIONS:

SCHEDULE B: 8517620050 HTS: 8517.62.0090

#### LILY 2



AVAILABLE		INCLUDES	'	COUNTRY OF ORIGIN		
Now	Lily 2,	charging/data cable, documen	Made in Taiwan. Cable made in Taiwan, Myanmar or China.			
DESCRIPT	ION	SKU	UPC		MRP (USD)	MRP (CAD)
Cream Gold Ca Coconut Silicon		010-02839-00	75375932	4711	\$249.99	\$339.99



AVAILABLE		INCLUDES		COUNTRY OF O	COUNTRY OF ORIGIN	
Now	Lily 2,	charging/data cable, documen	atation	Made in Taiwan. Cable made in Taiwan, Myanmar or China.		
DESCRIPTI	ON	SKU	UPC	MRP (USD)	MRP (CAD)	
Lilac Case v Lilac Silicone		010-02839-01	753759324728	\$249.99	\$339.99	

#### **LILY 2 CLASSIC**



AVAILABLE	•	INCLUDES	charging/data cable_documentation Made in Taiwan. Cab		
Now	Lily 2 Clas	sic, charging/data cable, docu	mentation	Made in Taiwan. Cable made in Taiwan, Myanmar or China.	
					1
DESCRIPT	ION	SKU	UPC	MRP (USD)	MRP (CAD)
Cream Gold Ca Tan Leather I		010-02839-02	753759324650	\$299.99	\$399.99



**AVAILABLE** 

Now	Lily 2 Clas	sic, charging/data cable, docu	mentation	Made in Taiwan. Cabl Taiwan, Myanmar o	
DESCRIPTI	ION	sku	UPC	MRP (USD)	MRP (CAD)
Dark Bronze Ca Mulberry Leathe		010-02839-03	753759324667	\$299.99	\$399.99

INCLUDES

**COUNTRY OF ORIGIN** 

### **SMALL, STYLISH SMARTWATCH**

### NEW PRODUCT ANNOUNCEMENT

#### PHYSICAL SPECIFICATIONS:

Unit dimensions (WxHxD):	1.4" x 1.4" x 0.4" (35.4 x 35.4 x 10.1 mm)
Display size:	1.0" x 0.8" (25.4 x 21.3 mm)
Display resolution (WxH):	240 x 201 pixels
Display type:	TFT LCD
Color display:	Yes
Weight:	0.8 oz (24.4 g) silicone   0.7 oz (21.4 g) leather

Lens material:	Corning® Gorilla® Glass 3
Water rating:	Swim, <u>5 ATM</u>
Battery life:	Up to 5 days (smartwatch mode)
Bands:	Quick release 14 mm interchangeable
Band size:	Fits wrists with circumferences of 110–175 mm
Accessory band size (sold separately):	14 mm: 110–175 mm

#### **PACKAGING SPECIFICATIONS:**







Gift box dimensions
(WxHxD):
Gift box weight:
Master carton dimensions
(WxHxD):
Master carton weight:
Master carton quantity:

Lily 2

3.6" x 4.4" x 2.8" (68 x 137 x 68 mm)

2.8" x 9.3" x 1.4 (71 x 235 x 35 mm) Classic

4.9 oz (138 g) silicone | 4.8 oz (134 g) Classic

14.5 x 11.8" x 15.0" (36.8 x 30.0 x 38.0 cm)

14.8" x 10.0" x 10.6" (37.5 x 25.3 x 27.0 cm) Classic

17.7 lbs (8.02 kg) silicone | 14.3 lbs (6.5 kg) Classic

45

35 Classic

PRODUCT COPY: Product copy for Lily 2 can be downloaded from the Dealer Resource Center.

#### **COMPATIBLE ACCESSORIES:**

	DESCRIPTION	SKU	UPC	MSRP (USD)	FITS WRISTS	
NEW	Coconut Silicone, 14 mm	010-13302-00	753759324797	\$39.99	110–175 mm	NINK NINK
NEW	Lilac Silicone, 14 mm	010-13302-01	753759324803	\$39.99	110–175 mm	O O O O O O O O O O O O O O O O O O O
NEW	Black Silicone, 14 mm	010-13302-02	753759336523	\$39.99	110–175 mm	111
NEW	Coffee Fabric, 14 mm	010-13302-10	753759324759	\$69.99	110–175 mm	1 1 (01411)
NEW	Sage Gray Fabric, 14 mm	010-13302-11	753759324766	\$69.99	110–175 mm	
NEW	Tan Leather, 14 mm	010-13302-20	753759324773	\$69.99	110–175 mm	
NEW	Mulberry Leather, 14 mm	010-13302-21	753759324780	\$69.99	110–175 mm	
NEW	Black Leather, 14 mm	010-13302-22	753759336516	\$69.99	110–175 mm	
NEW NEW NEW	Coffee Fabric, 14 mm  Sage Gray Fabric, 14 mm  Tan Leather, 14 mm  Mulberry Leather, 14 mm	010-13302-10 010-13302-11 010-13302-20 010-13302-21	753759324759 753759324766 753759324773 753759324780	\$69.99 \$69.99 \$69.99	110–175 mm 110–175 mm 110–175 mm 110–175 mm	

DESCRIPTION	SKU	UPC	MSRP (USD)	
USB-C cable	010-13289-00	753759310332	\$24.99	
USB-A cable	010-11029-19	753759206857	\$24.99	

For additional bands and compatible accessories, please visit  $\underline{\text{Garmin.com}}.$ 

### **SMALL, STYLISH SMARTWATCH**

#### **MERCHANDISING:**

#### **DUMMY UNITS**

010-M2839-00





010-M2839-02



010-M2839-03



#### **ACRYLIC PEDESTAL**



This display is designed for small, narrow spaces and should be used inside a glass case. When featuring multiple products, pedestals may be merchandised side by side. Use with a dummy unit and small product card, both ordered separately.

Size: 2.875" W x 2.875" D x 0.709" H

SKU: M00-10769-00

#### TRAY KIT SYSTEM



This display is great for small spaces and should be used inside a glass case. It displays up to two Garmin dummy units on each tray kit. For larger product assortments, tray kits may be merchandised side by side. Use with dummy units, small product cards, common features product cards, brackets, graphic back panels and trays, all ordered separately.





This is one panel with artwork shown on both sides.

### GRAPHIC BACK PANEL FOR THE TRAY KIT

Size: **7" W x 9" H** SKU: **M00-00941-00** 



#### **SMALL TRAY**

Size: **7" W x 6" D** SKU: **M00-00527-00** 

### NEW ACRYLIC NONPOWERED FREESTANDING DISPLAY WITH WHEELS



This display ships as one full piece with wheels, is nonpowered, great for small narrow spaces and includes a lock and key. These displays are fully customizable and fit a variety of Garmin products. It displays up to 12 Garmin dummy units. Use with dummy units, small product cards, common features product cards, brackets and acrylic pedestals, all ordered separately.

Contact your inside sales rep or order administration representative to place an order for the display if you meet the order requirements.

SKU: M00-00982-00

Size: 16" W x 15" D x 68.5" H (approximately)

Delivered by FedEx Freight

Weight on pallet: 150 lbs (approximately)

Dimensions on pallet: 48" W x 40" D x 80" H

BLUE WEDGE MAGNETIC GRAPHIC

SKU: M00-00909-00 Size: 14.35" W x 16" H

### SMALL, STYLISH SMARTWATCH

#### MERCHANDISING CONTINUED:

INTERCHANGEABLE MERCHANDISING COMPONENTS THAT CAN BE USED ON THE PEDESTALS, TRAY KITS AND THE ACRYLIC NONPOWERED FREESTANDING DISPLAY:

#### **SMARTWATCH**

SKU: M00-10751-00 Size: 1.5" W x 4.0" H



#### **SMALL PRODUCT CARDS**

LILY 2 SKU: M00-00996-00 Size: 2" H x 2.5" W



LILY 2 CLASSIC SKU: M00-00996-03 Size: 2" H x 2.5" W

# LILY' 2 CLASSIC Yan'or trained, bratch-focused and connected to years world. The sead, shall be focused and connected to years world. The sead, shall be connected to the sead of s

### TRAY KIT/ACRYLIC DISPLAY COMMON FEATURES PRODUCT CARD -

SKU: M00-00977-00 Size: 6.75" L x 4.0" H



### NEW! GARMIN BRANDED FREESTANDING/COUNTERTOP LIGHT BOX DISPLAYS

Showcase a wide range of Garmin products with these new displays featuring bright light box graphics. They can be customized by ordering dummy units, brackets, product cards, common features product cards and light box graphics. You can feature up to seven dummy units on the freestanding display and up to three dummy units on the countertop display

Contact your inside sales rep or order administration representative to place an order for the components or full display if you meet the order requirements.

Freestanding Light Box Display: 24" W x 62.98" T x 23.166" D Countertop Light Box Display: 12" W x 18.08" T x 14" D





#### EXISTING GARMIN BRANDED GRAY FREESTANDING/ COUNTERTOP VIDEO DISPLAYS

Order these components to update your existing freestanding or countertop display: dummy units, brackets, SD™ card, product card and graphics. Contact your inside sales rep or order administration representative to place an order for the updated components.





Final artwork is subject to change from images shown in the merchandising section. For more information on merchandising, please visit the Dealer Resource Center at <a href="Garmin.com">Garmin.com</a>.

<sup>1</sup>Activity tracking accuracy

This is not a medical device and is not intended for use in the diagnosis or monitoring of any medical condition; see <u>Garmin.com/ataccuracy</u>. Pulse Ox not available in all countries.

<sup>3</sup>When paired with your compatible smartphone; see <u>Garmin.com/ble</u>. For safety and tracking feature requirements and limitations, see <u>Garmin.com/safety</u>. Incident detection is unavailable when the watch is in wheelchair mode.

<sup>4</sup> View current supported country, payment network and issuing bank information

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